# Succession 2.5% Real Income



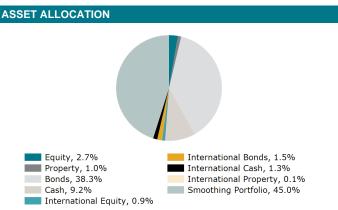
July 2023

## FUND DETAILS

Fund Category	SA Multi Asset Income
Benchmark	CPI+2%
Risk Profile	Conservative
Investment period	2 years or longer
Launch Date	01 August 2020
Fund Size	R 2 million
Platform	Glacier

### FUND OBJECTIVE

The Real Income solution aims to provide investors with a level of income that is consistent with the associated risk of short- to medium-term investments. The preservation of capital is extremely important to ensure continued income security. The solution will use strategies that increase overall downside protection while at the same time seeking to share in upside returns. The solution may also be exposed to Retail Investment Hedge Funds, a multi-strategy alternative fund, and a smoothed bonus fund. Smoothed bonus funds declare monthly bonuses in a way that helps reduce short-term volatility. Investors in this solution have an investment horizon of two years or longer. The solution is not compliant with Regulation 28 of the Pension Funds Act, 1956.



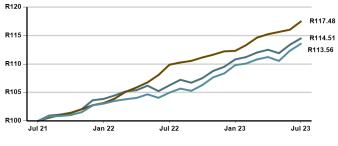
### **INVESTOR PROFILE**

This fund is suitable for investors looking for:

- Low levels of income withdrawals from their living annuity
- Capital preservation over the short term
- A minimum investment horizon of 2 years or longer

#### **CUMULATIVE PERFORMANCE - 2 YEARS \***

#### Growth of R100 investment



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Benchmark — Avg SA Multi Asset Income

Performance (%)	Fund*	Benchmark	Avg SA Multi Asset Income
1 Month	0.98	1.24	1.08
3 Months	1.77	1.94	2.09
6 Months	3.34	4.60	3.41
1 Year	7.76	6.91	8.17
2 Years (annualised)	7.01	8.39	6.56
3 Years (annualised)	7.44	7.80	6.86
YTD	4.56	4.68	4.80
Since Launch	7.44	7.80	6.86
RISK STATISTICS (2 YEARS)			FUND*
Returns (annualised)			7.01%
Standard deviation (annualised)			2.03%
% Positive months			87.50%
Maximum drawdown			-0.89%
Sharpe ratio			0.67%

0.91

			MANA	GER S	ELECTIO	N (%)							
Amplify SCI Defensive Balanced (Matrix)			5.	00	Prescie	nt Incom	e Provid	ler				8.	.00
Amplify SCI Strategic Income (Terebinth)	blify SCI Strategic Income (Terebinth) 10.50			Sanlam Multi-Managed Smooth Growth					45.00				
Amplify SCI Wealth Protector (Truffle) 5.00					SIM Flexible Income					5.00			
Granate BCI Multi Income			8.	00	SMM Inflation Linked Bond (SIM)					8.50			
atrix SCI Stable Income 5.00													
MONTHLY FUND PERFORMANCE* (%)	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	YTD
Fund 2023	1.18	0.38	0.72	0.43	-0.53	1.32	0.98						4.56
Fund 2022	0.23	0.58	0.67	0.22	0.74	-0.89	0.96	0.92	-0.48	0.74	1.19	0.66	5.67
Fund 2021	0.66	0.64	0.47	0.95	1.05	0.54	0.57	0.94	0.17	0.34	0.62	1.52	8.80
FEES (% INCL_VAT)													

Annual Solution Fee	0.29

The investor is liable for CGT on any transactions in the units of the underlying unit trust within the wrap funds. Compulsory investments are not subject to CGT. Performance is calculated using net returns (after fees) of the underlying unit trusts, and quoted excluding wrap fund fees. Performance quoted is pre-tax. Fund performance numbers shown are for a notional portfolio and do not reflect the actual performance of the client invested in the wrap fund due to timing differences of investments or disinvestments of the client. Benchmark returns for CPI are based on actual published returns and an estimated one month return for the month of the report date. ASISA Benchmark returns are the ASISA returns available as at the time of reporting.

Underlying Manager TER's

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#### MANAGER COMMENT

Globally, macroeconomic challenges continued during the month of July. These global challenges include Chinese exports dropping to historically low levels since the pandemic started, inevitably resulting in an economic decline in China. A Chinese economic decline means that there will be an overall decline in global trade, and ideas around investment in developing economies since China is the world's second largest economy.

Despite this, the Chinese government is still optimistic that they will achieve their desired GDP growth target of 5%. Economists were shocked by the announcement that the US Federal Reserve (US Fed) was hiking rates by 25 basis points (bps) as this has taken US interest rates to the highest level in 22 years. On a positive note, the US is close to achieving its 2% inflation target from the current 3% range. The Growth for Knowledge (GfK) Consumer Confidence Index recorded a drop in consumer confidence in the UK due to consumers holding back on spending. Locally, consumers were relieved when interest rates were paused due to inflation meeting the target range of 3-6%, amongst other critical factors.

Global equity markets rallied strongly for a second consecutive month with the MSCI World Index at 3.36% month-on-month (m/m) in dollar terms and all the major global equity markets up for the month. Over half of S&P 500 companies - predominantly tech companies - reported Q2 2023 earnings in July. This resulted in a positive 3.21% m/m figure for the S&P 500 in dollar terms. Global Bonds ended the month at 0.69% in dollar terms and Global Property at 3.73% m/m in dollar terms. The Dow Jones closed the month at a positive 3.44% in dollar terms. The MSCI Emerging Markets Index had a positive figure of 6.29% for the month in dollar terms with the FTSE closing the month at 2.62% in sterling terms. The All Bond Index finished the month at a positive 2.29% with 1-3 year bonds finishing the month at 1.40%, 3-7 year bonds at 1.87% for the month, 7-12 year bonds at 2.46% for the month.

The local stock market rallied alongside global peers in July and the FTSE/JSE Capped SWIX Index ended on a positive 4.01% m/m in rand terms, recording its best monthly return since January 2023. Financials finished the month at a positive 7.94%, with Cash ending the month at 0.68%. Resources were also positive, ending at 3.66% m/m. Industrials ended the month at 2.76% with Property at 2.30% m/m. The local currency continued to recover from its plunge towards R20/US\$1 in May in the wake of US allegations that SA supplied weapons to Russia. The rand ended the month at a positive 6.23% against the US dollar, 5.11% against the Euro, 4.96% against the Pound, 0.22% against the Japanese yen and 0.004% against the Australian dollar.



#### PORTFOLIO MANAGER



Paul Wilson BSc (Hons) Actuarial Mathematics; CFA Charterholder

Paul joined Sanlam in 2011 as an investment analyst before being appointed to his current position of Chief Investment Officer in 2013. As CIO, Paul heads up a substantial team of experienced investment professionals in Sanlam's Multi-Management team. As solutions architects, the team performs in-depth macro and manager research that informs the portfolio construction process, which is encompassed within a disciplined framework. Sanlam's multi manager investment team has an exceptional tactical asset allocation track record, giving them a distinct competitive edge.

In his previous capacity as head of research, Paul ensured that the quality of data was high and appropriate for the investment process. His responsibilities included due diligence at a manager level, developing new analysis methods, writing articles and doing research. In his role as portfolio manager, Paul was responsible for client portfolios and making trading and investment decisions.

Before joining Sanlam, Paul fulfilled the roles of head of asset manager research and an investment consultant at Jacques Malan Consultants & Actuaries. He also gained experience as a business analyst at Monocle Solutions and a Quantitative Analyst at RisCura Solutions in 2004.

Paul is a certified Chartered Financial Analyst (CFA) and also has a BSc (Honours) in Actuarial Mathematics from the University of Pretoria.

#### MANAGER INFORMATION

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